# VIRTUAL MANAGER HEALTHCLEAN SOFTWARE Offered by Geerpres®

For Geerpres® Representation Only

## 100% customizable productivity software to meet the needs of your client's scope of cleaning. Simply bring Geerpres<sup>®</sup> the opportunity and collect your cash!

Geerpres<sup>®</sup> is an official partner with Virtual Manager, offering a comprehensive EVS (environmental services) software management program. The Virtual Manager Healthclean Software provides real-time insight for impact on productivity and EVS outcomes. Geerpres<sup>®</sup> EVS carts can be fitted to hold tablets equipped with the software, linking employees and supervisors.

#### VIRTUAL MANAGER - SUCCESSFUL SELLING STEPS

- 1. Geerpres® Representative will introduce customer to Virtual Manager software management program.
- 2. Geerpres® Representative will arrange for customer to attend Monthly Training Webinar. Contact Scott Thornton for scheduling.
- 3. Geerpres<sup>®</sup> Representative will complete and submit Virtual Manager Pioneering Document, located on the Geerpres<sup>®</sup> Sales Rep Portal.
- 4. Geerpres<sup>®</sup> Representative will arrange Pilot Test if requested by customer. Virtual Mgr Install Team will conduct software install and training.
  - End-user will purchase tablets or use smartphones for Pilot Test.
  - Virtual Mgr will quote cost for a 30-day Pilot Test limit five users for Pilot Test.
- 5. Geerpres® will quote contract pricing to customer.

#### VIRTUAL MANAGER - COMPENSATION PLAN

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- Geerpres<sup>®</sup> Representative will receive 10% commission of sale if no Geerpres<sup>®</sup> Distributor involvement.
  - Geerpres® Distributor will be compensated based on input from Geerpres® Representative and/or participation level.
  - Split commission with Geerpres<sup>®</sup> Distributor may be warranted based on participation from Distributor generating the sale.
- Geerpres<sup>®</sup> may provide a one-time spiff payout to Distributor Sales Representative amount to be determined by Geerpres<sup>®</sup>.





### BENEFITS OF VIRTUAL MANAGER'S HEALTHCLEAN SOFTWARE

- · Increase quality and cleanliness of facility
- Immediate two-way communication between supervisors and employees
- Proof of quality tool, acknowledges extra efforts of employee
- Online/critical information keeps employee
  empowered, better managed
- · Reduces the need for direct supervision
- Assists supervisor productivity by reduction of paperwork, lost time
- Improved reporting and documentation of incidents, delays or changes in assignments
- Built-in e-learning component

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