

December 18, 2018

To All Geerpres® Sales Reps and Distributors:

Geerpres® is excited to announce the release of our new Enterprise® EVS carts. Designed with input from many end users, each Stainless or Powder coated option is configurable, modular, user friendly, and with upgraded standard components. Our Geerpres® website has product sheets available for your download, along with a video demonstrating the many options available (<https://www.geerpres.com/product/enterprise-cart>).

Along with modularity, we have now updated our part numbering structure to simplify pricing awareness and the ordering process. The part # itself will now specify/embed all options. Please review the following document detailing the specification process and pricing.

Please take note that our Stainless-Steel *retail* pricing is at levels below that of our primary cart competitor who sells direct to end users. Stainless models are less expensive with this model than prior Geerpres products while we maintain our 10-year limited warranty. All despite industry impact of rising steel costs. Our Powder-Coated models remain a reasonable mid-point between Stainless and low-end Plastics on the market but with all the feature content of our Stainless models, and a 5-year limited warranty. With our new, lower pricing on Stainless models, we have limited flexibility on distributor pricing, except with very large opportunities.

Please be aware that with the launch of the Enterprise® EVS cart models, Geerpres® will be discontinuing all previous model carts as standard product offering. After January 1, 2019 please inquire with Geerpres® Customer Service (sales@geerpres.com) for availability on all previous models before submitting any new purchase orders. There will be very limited availability and for a short time, based on remaining inventory components. Any orders for prior models will be considered custom and priced accordingly.

We look forward to our continued partnerships in 2019, providing Best in Class products, including the Enterprise® EVS carts and Advantex® microfiber products. Please feel free to contact our team with any questions – sales@geerpres.com or 800-253-0373.

Sincerely,

Kelly Czerwinski
Customer Service Manager
Geerpres, Inc



Specification Guidelines

The Geerpres Enterprise® EVS Cart is configurable to meet every facility's unique needs. All carts will need to be ordered specifying the desired options. The table below is designed to help you and your distribution customers properly identify and price the carts for the end user.

All Enterprise® carts come with these items included in the cart price:

- Casters, Quiet 5" – 2 fixed on rear and 2 swivels on front
- 6" Front Tray
- 25 Gallon Ergonomic C-Zipper bag
- Cabinet Mounted Sign Holder, powder-coated
- Geerpres Geer-Key®
- Trash Lid, powder-coated
- Glove Box Holder, powder-coated
- Multiple GriplIt® tool holders and hooks.

These items are options for the customers:

- Front Flip Tray
 - 12" or 18" added tray with swivel casters
- Bags
 - Dry Dock storage bag
 - Microfiber bag, in addition to standard C- Zipper bag
- E-Key® locking solution (stainless steel carts only)
- Tablet holder trash lid
- Space Station® locking top console



Every cart part # will include the base cart, tray option, bag option, key option, trash lid option, and Space Station® option. ("X" being the add-on part for options noted above.)

Items to note:

- The base carts have a 6" front tray. All other tray options will provide the end user a total of 6" PLUS the size of the flip tray. (I.E. the 12" Front Flip Tray nets an 18" space.)
- If a customer wants the E-key option on a cart and a Space Station, they need to add \$88. There is one lock in the cart and one lock in the Space Station.

	<u>Base</u>					<u>Space</u>		
	<u>Cart</u>	<u>Tray</u>	<u>Bag</u>	<u>Key</u>	<u>Trash</u>	<u>Station</u>	<u>Distributor</u>	<u>Distributor</u>
							<u>Price - SS</u>	<u>Price - PC</u>
<u>Cart</u>	3101	Enterprise EVS Cart, Stainless Steel					\$ 879.00	
	3201	Enterprise EVS Cart, Powder-Coated						\$ 565.00
<u>Tray</u>	100	No tray					\$ -	\$ -
	112	12" Front Flip Tray					\$ 100.00	\$ 85.00
	118	18" Front Flip Tray					\$ 150.00	\$ 114.00
	127	27" Front Flip Tray					\$ 235.00	\$ 140.00
<u>Bag</u>	21	25 Gallon C-Zipper Bag					\$ -	\$ -
	22	Dry Dock					\$ 35.00	\$ 35.00
	23	25 Gallong C-Zipper Bag w/ Micro Fiber Bag					\$ 50.00	\$ 50.00
<u>Key</u>	31	Geer-Key					\$ -	\$ -
	32	E-Key (Ea - Space Station Requires 2)					\$ 44.00	N/A
<u>Trash</u>	41	Standard Lid					\$ -	\$ -
	42	Trash Lid with Tablet Holder					\$ 100.00	\$ 100.00
<u>Space Station</u>	50	No Space Station					\$ -	\$ -
	51	Space Station					\$ 150.00	\$ 150.00

Examples (Color coded with above)

- **# 1** – Stainless Steel cart with a 12" front flip tray, standard bag, trash lid, and no space station.
 - Item # 3101.112.21.31.41.50
 - Distributor Price \$979.00 (\$879.00 base + \$100 12" front flip tray)
- **# 2** – Powder-Coated cart with an 18" front flip tray, dry dock bag, tablet holder, and space station
 - Item # 3201.118.22.31.42.51
 - Distributor Price \$964.00 (\$565 base + \$114 18" front flip tray + \$35 dry dock + \$100 tablet holder + \$150 space station)

Additional Cart Accessories (Order Separately)

<u>Item #</u>	<u>Description</u>	<u>Distributor Price</u>	
380038	Bottle Holder, Powder Coated	\$20.00	EA
9921	Sign Holder, Handle Mount, Powder-Coated	\$14.00	EA

Please feel free to contact Geerpres® Customer Service for any assistance in specifying the Enterprise® EVS carts, 800-253-0373 or sales@geerpres.com.

Enterprise® EVS Cart

Introducing the modular Enterprise® EVS cart, ideally designed for the healthcare industry and completely customizable to suit various cleaning protocols. The Enterprise® is at the heart of a comprehensive approach to advanced cleaning solutions. Pair it with Advantex® microfiber products and the leading EVS software management program for best-in-class outcomes.

Outcomes

- Improve organization, appearance and productivity.
- Reduce workers' compensation claims.
- Improve HCAHPS scores.
- Help eliminate HAIs and cross-contamination.

STANDARD CART DIMENSIONS:

39.25"H x 24.5"W x 37.25"L



MODEL #3101 Enterprise® Cart

Revised 0918

Features

- Modular design including adjustable handles, bags, bucket configurations, and accessory components to meet virtually any protocol and product(s).
- Maintain an organized, attractive exterior and work with limited requirements to unlock the main cabinet door.
- Available in durable, corrosion-resistant stainless steel or powder-coated finishes.
 - 10-year warranty on stainless steel models.
 - 5-year warranty on powder-coated models.
- 6.2 cubic feet of lockable cabinet storage space.
 - Two adjustable interior shelves.
- Magnetized door(s) keep the door(s) closed, even while unlocked.
- Three front tray options for various mop and bucket configurations: 6" base, 12" or 18" flip-up trays with secure locking for reduced storage space.
- Optional Space Station® Cart-top Console with see-through window and lockable storage.
- Non-marking bumpers and four (standard) or six (with add-on, flip-up tray), 5" quiet casters.
- Standard glove box and sanitizer bottle holder that can be hung inside/outside of the cabinet door.
- Standard, unbreakable Geer-Key® locking system or optional E-Key®.
- Standard 25-gallon trash bag with C-zipper and multiple pockets.
 - Dry Dock two-shelf storage bag option (5 cubic feet of storage) available.
 - Microfiber bag option available.
- Multiple Gripit® bars, with four handle holders and four hook holders.
- Repositioning handle adapts for varying configurations.
- Standard two-sign holder.
- Compatible with Advantex® single-use products (disposable wipes, mops, and more).
- Accessories include:
 - Additional sign holder(s).
 - Virtual Manager software tablet holder (improve EVS outcomes and productivity).

* Some assembly required.

ENTERPRISE® EVS CART

Model #	Description
3101	Enterprise® Stainless Steel EVS Cart*
3201	Enterprise® Powder-coated EVS Cart*



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