

To All Geerpres® Sales Reps and Distributors:

With the 2019 launch of the Enterprise® EVS carts, Geerpres® has realized tremendous success in a modular Stainless Steel and Powder-Coated housekeeping carts. Each cart is configurable, modular, user friendly, and with upgraded standard components. Our Geerpres® website has product sheets available for you to download, along with a video demonstrating the many options available (<https://www.geerpres.com/product/enterprise-cart>).

Along with modularity, our part numbering structure simplifies pricing awareness and the ordering process. The part # itself will now specify/embed all options. Please review the following document detailing the specification process and pricing.

Please take note that our Stainless-Steel *retail* pricing remains at levels comparable to that of our primary (steel) cart competitor who sells direct to end users, despite our better design and benefits. Due to the increased cost in steel and component pricing we have been required to increase pricing for 2020. With over 80+ years of quality, Geerpres continues to offer the only lifetime limited warranty in the market on the Enterprise® cart. Our Powder-Coated models remain a reasonable alternative price point between Stainless and low-end Plastics on the market but with all the feature content of our Stainless models.

Most prior model carts previously offered by Geerpres are discontinued. Please inquire with Geerpres® Customer Service (sales@geerpres.com) for availability on any previous models before submitting any new purchase orders. Few remain as of December 2019. Any orders for prior models not in stock will be considered special order, and priced accordingly based on availability and volume.

We look forward to our continued partnerships in 2020, providing Best in Class products, including the Enterprise® EVS carts and Advantex® microfiber products. Please feel free to contact our team with any questions – sales@geerpres.com or 800-253-0373.

Sincerely,

Kelly Czerwinski
Customer Service Manager
Geerpres, Inc



Specification Guidelines

The Geerpres Enterprise® EVS Cart is configurable to meet every facility's unique needs. All carts will need to be ordered specifying the desired options. The table below is designed to help you and your distribution customers properly identify and price the carts for the end user.

All Enterprise® carts come with these items included in the cart price:

- Casters, Quiet 5" – 2 fixed on rear and 2 swivels on front
- 6" (fixed) Front Tray
- 25 Gallon Ergonomic C-Zipper bag with multiple pockets
- Cabinet Mounted Sign Holder, powder-coated
- Geerpres Geer-Key®
- Cabinet door magnetically remains closed if unlocked
- Trash Lid, powder-coated
- Glove Box Holder, powder-coated
- Multiple Grip-It® tool holders and hooks.

These items are options for the customers:

- Front Flip Tray
 - 12" or 18" added tray with quiet swivel casters
 - 27" available as special order. Call for quotes.
- Bags
 - Dry Dock storage bag
 - Microfiber bag, in addition to standard C- Zipper bag
- Tablet holder trash lid
- Space Station® locking top console



Every cart part # will include the base cart, tray option, bag option, key option, trash lid option, and Space Station® option. ("X" as shown below) being the add-on part for options noted above.)

Items to note:

- The base carts have a 6" front tray. All other tray options will provide the end user a total of 6" PLUS the size of the flip tray. (I.E. the 12" Front Flip Tray nets an 18" space.)

<u>Base</u>					<u>Space</u>
<u>Cart</u>	<u>Tray</u>	<u>Bag</u>	<u>Key</u>	<u>Trash</u>	<u>Station</u>
3201	1XX	2X	3X	4X	5X
3101	1XX	2X	3X	4X	5X

			<u>Distributor</u> <u>Price - SS</u>	<u>Distributor</u> <u>Price - PC</u>
<u>Cart</u>	3101	Enterprise EVS Cart, Stainless Steel	\$ 1,000.00	
	3201	Enterprise EVS Cart, Powder-Coated		\$ 715.00
<u>Tray</u>	100	No tray	\$ -	\$ -
	112	12" Front Flip Tray	\$ 130.00	\$ 110.00
	118	18" Front Flip Tray	\$ 155.00	\$ 130.00
	127	27" Front Flip Tray (Special Order)	Call for Quote	
<u>Bag</u>	21	25 Gallon C-Zipper Bag	\$ -	\$ -
	22	Dry Dock	\$ 35.00	\$ 35.00
	23	25 Gallon C-Zipper Bag w/ Micro Fiber Bag	\$ 20.00	\$ 20.00
<u>Key</u>	31	Geer-Key	\$ -	\$ -
<u>Trash</u>	41	Standard Lid	\$ -	\$ -
	42	Trash Lid with Tablet Holder	\$ 120.00	\$ 120.00
<u>Space Station</u>	50	No Space Station	\$ -	\$ -
	51	Space Station	\$ 160.00	\$ 160.00

Examples (Color coded with above)

- **# 1** – Stainless Steel cart with a 12" front flip tray, standard bag, trash lid, and no space station.
 - Item # 3101.112.21.31.41.50
 - Distributor Price \$1130.00 (\$1000.00 base + \$130 12" front flip tray)
- **# 2** – Powder-Coated cart with an 18" front flip tray, dry dock bag, tablet holder, and space station
 - Item # 3201.118.22.31.42.51
 - Distributor Price \$1160.00 (\$715 base + \$130 18" front flip tray + \$35 dry dock + \$120 tablet holder + \$160 space station)

Additional Cart Accessories (Order Separately)

9921	Holder; Floor Sign (2 signs), PC, Handle Mount; All EVS Carts	EA	\$ 13
380038	Holder; Bottle/Sanitizer, Powder Coated (All Carts >2013)	EA	\$ 31

Please feel free to contact Geerpres® Customer Service for any assistance in specifying the Enterprise® EVS carts, 800-253-0373 or sales@geerpres.com.